

# LÉA MARCHAL

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Bielefeld University  
Kiel Institute for the World Economy

## Contact:

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## PROFESSIONAL EXPERIENCE

- 2018- Post-doctoral research fellow, Bielefeld University - Department of Economics  
Post-doctoral research fellow, Kiel Institute for the World Economy - The Global Division of Labour  
Post-doctoral researcher affiliated to the Kiel Centre for Globalization
- 2016-2018 Post-doctoral research fellow, Kiel Institute for the World Economy - The Global Division of Labour
- 2014-2016 Research and teaching assistant, University of Lille, Faculty of Law and Political Sciences
- 2011-2014 Ph.D. grant from the French Ministry of Higher Education and teaching assistant, University of Lille, Faculty of Economics and Social Sciences
- 2011 Intern, EU INTERREG IVA 2 Seas Programme Secretariat, Finance unit (6 months)  
Task: Project application assessments and financial monitoring of the funded projects.
- 2010 Intern, French Ministry of the Interior, European Structural Funds unit (2 months)  
Task: Completeness review of the closing reports of the projects funded by the European Regional Development Fund over the 2000-2006 period.

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## EDUCATION

- 2015 **PH.D. IN ECONOMICS**, University of Lille, LEM-CNRS (UMR 9221), highest honours  
**Thesis title:** *Theory and empirical evidence on contemporary international migration*  
**Committee:** Nicola CONIGLIO, Sylvie DÉMURGER, Frédéric DOCQUIER, Hubert JAYET (thesis advisor), Glenn RAYP (referee), Farid TOUBAL (referee)
- 2011 **M.SC. IN INTERNATIONAL ECONOMICS AND MANAGEMENT**, University of Lille, 1<sup>st</sup> class honours  
Erasmus (4 months), Wildau University, Berlin, Germany
- 2009 **B.SC. IN ECONOMICS AND SOCIAL SCIENCES**, University of Lille, 2<sup>nd</sup> class honours – upper division  
Erasmus (5 months), Windesheim University, Zwolle, The Netherlands

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## PUBLICATIONS

- H. JAYET, L. MARCHAL** (2016) Migration and FDI: Reconciling the Standard Trade Theory with Empirical Evidence, *Economic Modelling*, 59: 46-66
- R. HOXHAJ, L. MARCHAL, A. SERIC** (2015) FDI and Migration of Skilled Workers Towards Developing Countries: Firm-Level Evidence from Sub-Saharan Africa, *Journal of African Economies*, 25(2): 201-232

## WORKING PAPERS

**L. MARCHAL, C. NEDONCELLE** (2017) How Foreign Workers Foster Exports, *Kiel Working Paper*, 2071. Best paper at the INFER Annual Conference 2017 -- Young Economist Award of 1,500€. Paper submitted.

**L. MARCHAL, C. NAIDITCH** (2016) A Micro-founded Theory of Multilateral Resistance to Migration, *Kiel Working Paper*, 2051. Revise and resubmit.

## WORK IN PROGRESS

**L. MARCHAL**, When Immigrants Meet Exporters: Reassessing the Immigrant Wage Gap using French Employer-Employee Data

**L. MARCHAL, L. WILDNEROVA**, Foreign Workers and Exports: Exploring a Reverse Causality Bias

**G. SABBADINI, L. MARCHAL**, Does Foreign Skilled Employment Lower Export Volatility?

## CONFERENCES & WORKSHOPS (\* as speaker)

Workshop on “Worker Flows, Match Quality and Productivity”, Kiel Institute for the World Economy, 2018 (\*)

ETSG, Florence University & EUI, 2017 (\*)

6th Lindau Meeting on Economic Sciences, Lindau, 2017 (\*)

AFSE meeting, Université Côte d’Azur, 2017 (\*)

INFER Annual Conference 2017, University of Bordeaux, 2017

Workshop “Causes and Consequences of Highly-Skilled Migrants in the Labor Market”, University of Geneva, 2017 (\*)

Aarhus-Kiel workshop 2016, Aarhus University, 2016 (\*)

Wim Meeusen workshop, University of Lille, 2016 (\*)

Conference on “Migration and the European Welfare States”, Lund University, 2016 (\*)

ETSG, Aalto University & VATT Institute, 2016 (\*)

ADRES, Cergy-Pontoise University, 2015 (\*)

5<sup>th</sup> annual conference on Immigration in OECD countries, OECD, 2015

ETSG, Paris 1 Panthéon-Sorbonne, 2015 (\*)

6<sup>th</sup> International conference on “Economics of Global Interactions”, Bari University, 2015 (\*)

RIEF doctoral meeting, Orléans University, 2015

AFSE meeting, Rennes University, 2015 (\*)

SMYE, Ghent University, 2015

4<sup>th</sup> Lille-Ghent workshop, University of Lille, 2015

Workshop “Economic and social consequences of immigration”, University of Lille, LEM, 2015 (\*)

3<sup>rd</sup> Ghent-Lille workshop, Ghent University, 2014 (\*)

4<sup>th</sup> annual conference on Immigration in OECD countries, OECD, 2014 (\*)

ASSET, Aix-Marseille University, 2014 (\*)

ETSG, LMU Munich & Ifo Institute, 2014 (\*)

5<sup>th</sup> International conference on “Economics of Global Interactions”, Bari University, 2014

Workshop “Regions, firms and FDI”, INFER & Ghent University, 2014 (\*)

Workshop on Computational Economics and Econometrics, Ceris-CNR, 2014 (\*)

Ph.D. workshop on “Denationalization and Territory”, UCLouvain, 2014 (\*)

Conference on “International labour mobility and inequality across nations”, FERDI & IRES, 2014 (\*)

Kiel Institute for the World Economy, 2018  
RWI - Leibniz-Institut für Wirtschaftsforschung, 2017  
Kiel Institute for the World Economy, 2017  
Örebro University, School of Business, 2017  
Ratio Institute, 2017  
Kiel Institute for the World Economy, 2016  
LEM, University of Lille, 2015  
University Aldo Moro of Bari, 2014  
International Economics Reading Group, The Sapienza University of Rome, 2014  
EQUIPPE, University of Lille, 2014  
CEPII, 2014  
EQUIPPE, University of Lille, 2013  
EQUIPPE, University of Lille, 2012

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**RESEARCH STAYS**

ENS Cachan, France, (1 week) 2018  
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National Bureau of Economic Research, the US, (1 month) 2017  
Örebro University, School of Business, Sweden, (1 week) 2017  
University Aldo Moro of Bari, Department of Economics, Italy, (2 months) 2014  
The Sapienza University of Rome, Department of Economics, Italy, (4 months) 2013-2014

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**RESEARCH PROJECTS****Project coordination**

- ANR-DFG (French and German research agencies) project. *How Immigration Impacts Natives' Wages: Investigating Cross-Country Differences* (NaWaCC). 2018-2021. Project coordination together with Jérôme Héricourt and Gerald Willmann. Total budget: 385,978€. <https://nawacc.github.io/>

**Project participation**

- Project for the German Ministry of Finance. *Zur wirtschaftlichen Bedeutung deutscher Direktinvestitionen im Ausland und deren Relevanz für den deutschen Leistungsbilanzsaldo/ The economic significance of German FDI for host countries and its relevance to the German current account*. 2017-2018
- SAW project, Leibniz-Wettbewerb 2016. *Worker Flows, Match Quality and Productivity*. 2016-2018
- CASD-GENES project. *Travailleurs Migrants et Comportement d'Exportation des Firmes* (TRAMCEF). 2015-2017
- Project for the "Direction Générale des Étrangers en France". *Politiques migratoires et d'Accueil, Capital humain et Performances économiques* (PACaPe). 2015-2017
- Programme Projet Émergent, Regional Council of the Nord-Pas de Calais. *Conséquences économiques et sociales de l'immigration : idées reçues, mythes et fantasmes*. 2012-2015

Economic Modelling, European Economic Review, French research agency, Review of World Economics, Revue Économique.

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**TEACHING ACTIVITIES****Lectures**

- **ECONOMICS OF MIGRATION** (in English)  
Kiel Christian-Albrechts University, Faculty of Economics (2017, 2018)  
2<sup>nd</sup> year post-graduate & PhD students  
Lectures given in collaboration with Toman BARSBAI (2017) and Tobias STÖHR (2017, 2018)
- **ECONOMICS OF MIGRATION** (in English)  
University of Lille, Faculty of Economics and Social Sciences (2016)  
2<sup>nd</sup> year post-graduate, EGEI Erasmus Mundus Master  
Lectures given at the University of Brasília

**Tutorials**

- **LABOUR ECONOMICS** (in French)  
University of Lille, Faculty of Law and Political Sciences (2014, 2015)  
1<sup>st</sup> year post-graduate, Master in law and economics
- **FIRMS' STRATEGY** (in French)  
University of Lille, Faculty of Law and Political Sciences (2015, 2016)  
3<sup>rd</sup> year under-graduate, Bachelor in law and economics
- **INTRODUCTION TO ECONOMICS I** (in French)  
University of Lille, Faculty of Law and Political Sciences (2014, 2015)  
1<sup>st</sup> year under-graduate, Bachelor in law and economics
- **INTRODUCTION TO ECONOMICS II** (in French)  
University of Lille, Faculty of Law and Political Sciences (2015, 2016)  
1<sup>st</sup> year under-graduate, Bachelor in law and economics
- **MICRO-ECONOMICS** (in French)  
University of Lille, Faculty of Economics and Social Sciences (2012, 2013)  
3<sup>rd</sup> year under-graduate, Bachelor in economics
- **MACRO-ECONOMICS** (in French)  
University of Lille, Faculty of Economics and Social Sciences (2012, 2013)  
2<sup>nd</sup> year under-graduate, Bachelor in economics

**Master student and intern supervision:**

Betül SIMSEK - Master student, CAU (2016-2018)

Giulia SABBADINI - ASP student, IfW (2016-2017)

Mohammad Riaz SADAT - intern, Ministry of commerce of Afghanistan (2017)

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**LANGUAGES & COMPUTER SKILLS**

**Languages:** French (mother tongue), English (C1), Italian & Spanish (basic level)

**Softwares:** Eclipse, JabRef, L<sup>A</sup>T<sub>E</sub>X editors, Microsoft Office and LibreOffice suites, STATA

**Operating systems:** Linux, Windows

**Programming languages:** Java, L<sup>A</sup>T<sub>E</sub>X, Matlab, R

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## ADMINISTRATIVE TASKS

- 2018** Organisation of a project workshop on “Worker Flows, Match Quality and Productivity”, Kiel Institute for the World Economy
- 2017-** Coordination of lunch-time seminars in International Economics, Kiel Institute for the World Economy
- 2013** Coordination of EQUIPPE internal seminars, University of Lille
- 2012** Representative of the Ph.D. students at EQUIPPE, University of Lille

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## REFERENCES

**Pr. Dr. Holger GÖRG**

Kiel Institute for the World Economy

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**Pr. Dr. Hubert JAYET**

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